You Are Working With AutoCAD
Overview

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Introduction

This presentation is about AutoCAD. It is also about IntelliCAD. IntelliCAD is an alternative CAD program for AutoCAD. IntelliCAD is far less expensive.

AutoCAD has advantages and it has disadvantages. One of the advantages of AutoCAD is that it is a terrific CAD program for creating CAD drawings.

But there are also disadvantages. What the disadvantages are. That will be explained in this presentation. Also will be explained what can be done about the disadvantages.

This presentation is given to people that are working with AutoCAD. Those people could be students of universities or colleges. Those people could also be professionals.

If you want to know more. After reading this presentation. Get in touch. I would be glad to give an answer to all your questions. Here is my contact information.

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You Are Working With AutoCAD

Very good. AutoCAD is a terrific program for creating CAD drawings. Keep on working with AutoCAD. Don’t throw it away. Although. AutoCAD has got major disadvantages.

These are the major disadvantages of AutoCAD.

- You cannot open any AutoCAD drawing in AutoCAD.
- AutoCAD is very expensive.
- All the time new features are added to the AutoCAD program.

You cannot open any AutoCAD drawing in AutoCAD

Suppose you are working with AutoCAD 2002. An then you get an AutoCAD drawing that has been created in AutoCAD 2004. You cannot open that drawing.

An error message shows up. Saying that your AutoCAD is not compatible. And that you cannot open the drawing that has been created in AutoCAD 2004.

AutoCAD is very expensive

We all know the prices of AutoCAD. There is AutoCAD Lite. For creating 2D drawings. And there is the full version of AutoCAD. For if you want to be able to create 3D drawings.

I don’t have the prices of AutoCAD. But this is what they told me. AutoCAD Lite is more than RM 5,000. And the full version of AutoCAD is more than RM 16,000.

All the time new features are added to the AutoCAD program.

Nobody is asking for these new features. Nobody wants them. Nobody is using them. Are you kidding? Before you can use them, you must take a course. To learn them. And a course is expensive.

Still. The new features cost money. To add them to the AutoCAD program. Who is paying for the new features? That nobody wants and nobody is using? You are. Customer of AutoCAD.

You can do something about the disadvantages of AutoCAD. Take IntelliCAD and the disadvantages are no longer there. IntelliCAD is far less expensive than AutoCAD.
Advantages of IntelliCAD

IntelliCAD is a fully compatible alternative for AutoCAD. It has got three big advantages. Compared with AutoCAD. These are the big advantages of IntelliCAD.

- You can open any AutoCAD drawing in IntelliCAD.
- IntelliCAD is far less expensive.
- Starting with IntelliCAD is easy.

You can open any AutoCAD drawing in IntelliCAD

That is a big disadvantage of AutoCAD. You cannot open any AutoCAD drawing in AutoCAD. You can only open drawings that have been created in the same version of AutoCAD. Or older versions.

Not so if you have IntelliCAD. In IntelliCAD you can open any AutoCAD drawing. No matter in what version of AutoCAD the drawing has been created.

IntelliCAD is far less expensive

You know the prices of AutoCAD. Those prices are sky high. You could take an IntelliCAD program instead of an AutoCAD program. Here is an overview. With the alternatives and prices.

<table>
<thead>
<tr>
<th>Program Alternate</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>AutoCAD Lite</td>
<td>RM 900</td>
</tr>
<tr>
<td>IntelliCAD Standard</td>
<td></td>
</tr>
<tr>
<td>Full version of AutoCAD</td>
<td>RM 1,200</td>
</tr>
<tr>
<td>IntelliCAD Professional</td>
<td></td>
</tr>
</tbody>
</table>

Do you agree? IntelliCAD is far less expensive. The price of IntelliCAD is less than 15% of the price of AutoCAD. But there is more. See the next advantage of IntelliCAD.

Starting with IntelliCAD is easy

The screen, the commands, and the file type of IntelliCAD are the same as in AutoCAD. So if you know AutoCAD. You can start with it right away. There is no learning curve.

In fact. In IntelliCAD you create the same drawings as you do in AutoCAD. There is no difference between a drawing created in IntelliCAD and a drawing created in AutoCAD.
When to Take IntelliCAD?

There are three circumstances in which you could decide to take IntelliCAD. In which you could decide to take IntelliCAD. These are the three circumstances.

- You’re working with a pirated copy of AutoCAD.
- You want to upgrade AutoCAD.
- You want to be able to open any AutoCAD drawing.

You’re working with a pirated copy of AutoCAD

Very dangerous. Government is checking companies. When you are caught. That is going to be very expensive. You will be forced to buy one original AutoCAD for every pirated copy.

Even worse. You will be fined. And now we are talking about a fine of more than RM 10,000. I’m not sure. But maybe you are forced to terminate your business.

Take IntelliCAD. You know the prices of IntelliCAD. Anybody can afford IntelliCAD. Take IntelliCAD and be sure that nobody is going to stop you in your business.

You want to upgrade AutoCAD

You want to switch from a lower version of AutoCAD to the newest version of AutoCAD. I’m not sure what version of AutoCAD you have. Maybe you’ll get a discount if you upgrade.

Whatever. Even if you get a discount. Better take IntelliCAD. Because the price of IntelliCAD is even lower than the discounted price of AutoCAD. Take IntelliCAD and save a lot of money.

You want to be able to open any AutoCAD drawing

You already have AutoCAD. Throwing AutoCAD away and taking IntelliCAD instead. That’s not a good idea. You bought AutoCAD and you will be loosing a lot of money.

Keep on working with AutoCAD. AutoCAD is a terrific program for creating CAD drawings. No need to get rid of AutoCAD. But you want to be able to open any AutoCAD drawing.

Take IntelliCAD. Take the IntelliCAD Standard program. Only RM 900. In it you can open AutoCAD program. And save it in your version of AutoCAD. So you can work on it in your AutoCAD.

Sure. You can work on the AutoCAD drawing in your AutoCAD. But why not work on it in IntelliCAD. Find out how it is to work in IntelliCAD. For later. When you want to upgrade AutoCAD.

When not to take IntelliCAD
IntelliCAD Presentation

OK. I have told you when to take IntelliCAD. But I must be clear. I must also tell you when not to take IntelliCAD. Suppose you are working with the newest version of AutoCAD.

If that is the case. Don’t take IntelliCAD. If you would take IntelliCAD instead of AutoCAD, then you would be throwing away a lot of money. That’s not good for business.

Still. Keep IntelliCAD in mind. Take IntelliCAD instead of AutoCAD. When you want to upgrade your IntelliCAD. And by taking IntelliCAD, you will be saving a lot of money.
**What CAD Solutions Can Do For You**

We are dealer for IntelliCAD. In Malaysia we sell IntelliCAD from 4M. We sell the IntelliCAD Standard program and we sell the IntelliCAD Professional program.

You already know the prices of the two programs. The price of IntelliCAD Standard for 2D drawings is RM 900. And the price of IntelliCAD Professional for 3D drawings is RM 1,200.

We not only sell the two IntelliCAD programs. We also do IntelliCAD courses. We have the following three IntelliCAD courses. The number of sessions is also given.

<table>
<thead>
<tr>
<th>Course</th>
<th>Sessions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base IntelliCAD</td>
<td>7</td>
</tr>
<tr>
<td>Advanced IntelliCAD</td>
<td>7</td>
</tr>
<tr>
<td>IntelliCAD and 3D</td>
<td>4</td>
</tr>
</tbody>
</table>

Each session takes no more than two hours. We could do all the sessions in two sessions. But it is better to do them in separate sessions. To give students enough chance to practice what has been taught.

The Base IntelliCAD course is for people that start with IntelliCAD. They know nothing about IntelliCAD or AutoCAD. They are completely new to CAD programs.

The Advanced IntelliCAD course is for people that have been working with IntelliCAD or AutoCAD. In the course is explained what the advanced features of the IntelliCAD program are.

The IntelliCAD and 3D course is for people that want to create 3D drawings in IntelliCAD. Everything that needs to be known, is explained in the course.

The Base IntelliCAD course and the Advanced IntelliCAD course have the same price. The price of the IntelliCAD and 3D course is half of the price of the previous courses.

The price of the course depends on the number of students. Here is an overview for the Base IntelliCAD course and the Advanced IntelliCAD course.

<table>
<thead>
<tr>
<th>Number of Students</th>
<th>Price per Student</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>RM 750</td>
</tr>
<tr>
<td>2</td>
<td>RM 650</td>
</tr>
<tr>
<td>3</td>
<td>RM 550</td>
</tr>
</tbody>
</table>
IntelliCAD Presentation

<table>
<thead>
<tr>
<th>Number of Students</th>
<th>Price per Student</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>RM 450</td>
</tr>
<tr>
<td>5 or more</td>
<td>RM 350</td>
</tr>
</tbody>
</table>

And this is how it looks for the IntelliCAD and 3D course.

<table>
<thead>
<tr>
<th>Number of Students</th>
<th>Price per Student</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>RM 375</td>
</tr>
<tr>
<td>2</td>
<td>RM 325</td>
</tr>
<tr>
<td>3</td>
<td>RM 275</td>
</tr>
<tr>
<td>4</td>
<td>RM 225</td>
</tr>
<tr>
<td>5 or more</td>
<td>RM 175</td>
</tr>
</tbody>
</table>